

## **Kesla OYj and Case Construction Equipment sign co-operation agreement for Forestry Application**

Case Construction Equipment (Case) and Kesla OYi (Kesla) today announced their intention to jointly develop the forestry equipment market in Russia and Finland.

As the first stage in this cooperation, Case has approved Kesla as its distributor for Forestry sector customers in the European side of Russia and Finland. Kesla will modify Case excavators for forestry application and equip them with the Kesla XTimber harvesting heads. Kesla will also have access to the entire range of the Case products for sales into the forestry sector.

The Russian and Finnish markets are the first steps in growing the sales and marketing of forestry units through Case's distribution in Europe for both Case and Kesla.

"This cooperation combines Case's excellent and growing reputation in excavators together with Kesla's technical strength and reputation within the forestry equipment industry, we are very excited by the potential created" stated Jari Nevalainen, Kesla's Managing Director.

"We believe that the Case – Kesla partnership is a winning combination to effectively serve the demanding requirements of the forestry application customers" stated Faiz Ahmad, VP of Case, Europe, Africa, ME & CIS.

Excavator based harvesters are a more flexible and price competitive alternative to capable purpose-built harvesters. Excavator based harvesters are most suitable for fast developing and low mechanized harvesting markets, world around. Russia is one of the biggest markets for the excavator based harvesters.

Case Construction Equipment sells and supports a full line of construction equipment around the world, including the No. 1 loader/backhoes, articulated trucks, excavators, telescopic handlers, motor graders, wheel loaders, vibratory compaction rollers, crawler dozers, skid steers, compact track loaders and rough-terrain forklifts. Through Case dealers, customers have access to a true professional partner with world-class equipment and aftermarket support, industry-leading warranties and flexible financing. More information is available at [www.casece.com](http://www.casece.com).

Kesla is a manufacturing corporation specializing in the design, manufacturing and marketing of forest technology. The Kesla machine production family consists of conventional timber loading cranes and loaders, harvester cranes, forwarder cranes, industrial and recycling cranes, logging trailers, wood chippers, harvester heads, stroke de-limbers and stroke processors. Kesla was founded in 1960 and has production units in Joensuu, Kesälahti, Ilomantsi and Tohmajärvi in eastern Finland, and employs about 340 persons. The A-series shares of Kesla are listed on the Helsinki Stock Exchange. More information is available at [www.kesla.com](http://www.kesla.com).

For more information:

Case Construction Equipment:

Faiz Ahmad  
VP, Europe, Africa, ME & CIS  
Tel: +33 3 44 74 2182  
E-mail: [faiz.ahmad@cnh.com](mailto:faiz.ahmad@cnh.com)

Thomas Elberskirch  
Product Marketing, Excavators  
Tel: +491733003022

E-mail: [thomas.elberskirch@cnh.com](mailto:thomas.elberskirch@cnh.com)

Kesla Oyj:

Jari Nevalainen  
Managing Director  
TEL: +358 408307750  
E-mail: [jari.nevalainen@kesla.com](mailto:jari.nevalainen@kesla.com)

Mikko Lehikoinen  
Marketing Director  
TEL: +358 405609310  
E-mail: [mikko.lehikoinen@kesla.com](mailto:mikko.lehikoinen@kesla.com)

More information about the companies:

[www.casece.com](http://www.casece.com)  
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